

Contractor Scorecard



Fences & Decks

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 FENCEUTAH.COM • DECKUTAH.COM

This scoring tool was developed to assist customers in making informed decisions while selecting a contractor. Here are some helpful questions you should ask or research in order to properly assess:

- your financial risk with each contractor
- the contractor's reliability and professionalism
- the likelihood of a successful project

Questions and Research	CFC	Other
Does the contractor hold a Contractor's License issued by the Utah Division of Occupational & Professional Licensing: www.dopl.utah.gov? Our number is 3760205501.	✓	<input type="checkbox"/>
Does the contractor carry Liability and Workman's Comp Insurance? We carry a \$1 million policy.	✓	<input type="checkbox"/>
Is the contractor a member of the Better Business Bureau? If so, what is their rating? Our BBB rating is A+.	✓	<input type="checkbox"/>
Does the contractor have a physical location or store front? We maintain a lumber yard and retail store at 543 East 600 South, Provo, UT 84606. We also have displays of our work to help our customers make decisions about designs and styles. We buy direct, so we usually stock everything needed for your job at a competitive price.	✓	<input type="checkbox"/>
Has the contractor already paid for your materials in full prior to beginning your job? We always pay up front for customers' materials. This is important for your financial safety - it means with CFC you do not have to worry about third party liens on your property from suppliers.	✓	<input type="checkbox"/>
Does the contractor belong to professional associations such as AFA (American Fence Association: www.americanfenceassociation.com) or NADRA (National Deck and Railing Association: www.nadra.org)? We are members of both industry chapters and association committees, and have served in leadership roles.	✓	<input type="checkbox"/>
Is the contractor accredited and received training from national industry organizations? We have Certified Fence Professionals on staff, field training for deck installations, safety training, and we maintain a practice of staying current with building codes and other relevant standards.	✓	<input type="checkbox"/>
Does the contractor provide a warranty for their work? We provide a 1 year workmanship warranty. Composite products CFC uses such as Trex® include a 25-year materials residential warranty.	✓	<input type="checkbox"/>
Has the contractor been in business for several years (at least 5)? We were established in 1989 and have built thousands of fences and hundreds of decks in the last 20+ years.	✓	<input type="checkbox"/>
Does the contractor have their own crews or do they sub out all of their projects? We use our own crews to ensure we can maintain our standards for training and quality control. As with suppliers, doing business with CFC eliminates the risk of sub-contractors placing liens on your property.	✓	<input type="checkbox"/>
Does the contractor have a web site? We are proud of our online resources. Check us out at www.FenceUtah.com and www.DeckUtah.com, where we have hundreds of pictures of projects we've built as well as product descriptions, materials calculators, city regulations, etc.	✓	<input type="checkbox"/>
Does the contractor have a good credit history? The Dun & Bradstreet financial report for CFC lists us as a low risk for payment default.	✓	<input type="checkbox"/>
Is the contractor a specialist or do they do anything and everything? We specialize in cedar, Trex, and iron fencing; we are specialists in wood and composite decking; and, we build complimentary outdoor structures such as arbors and pergolas. We are not framers or landscapers that do fencing and decking on the side; we also have more experience with cedar and Trex fencing than anyone in the state.	✓	<input type="checkbox"/>
TOTAL SCORE		

Scoring Scale	11-13 = Peace of Mind	6-10 = Fair Chance	4-5 = Gamble	0-3 = Steer Clear!
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